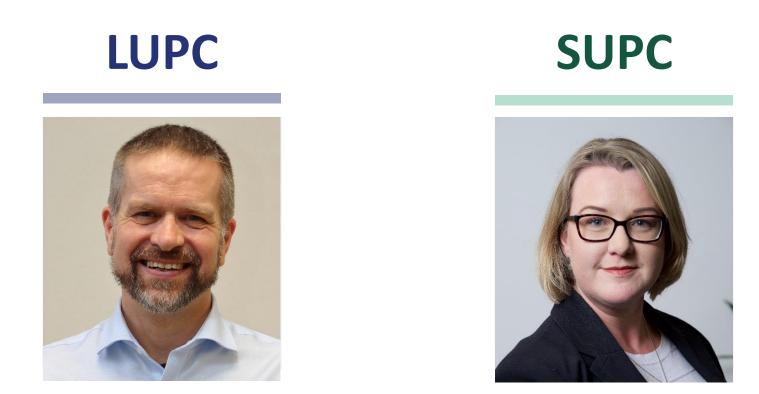


LUPC & SUPC CONFERENCE

What You Need to Know about Professional Services: An Overview of Trends, Insights and Available Frameworks

20 May 2021



Roy Dennis

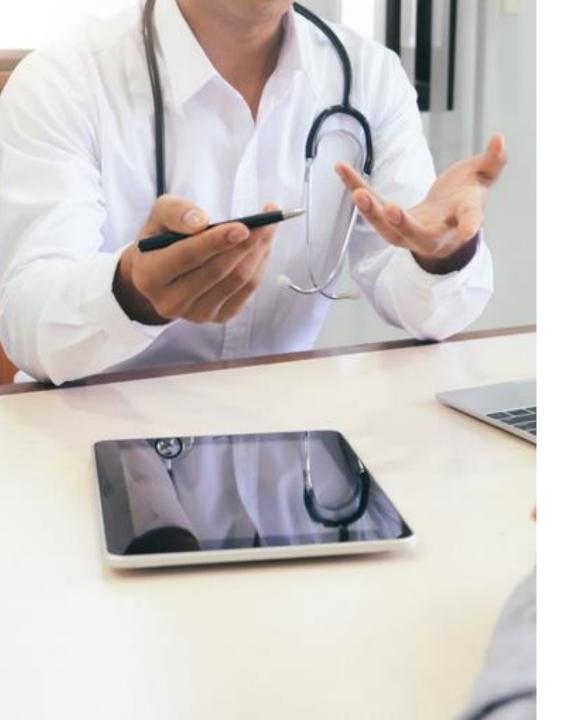
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Occupational Health

- Remote Services
- Mental Health?
- COVID Impacts



Debt Recovery

- Trend towards external recovery services
- Impacts of a pandemic
- Breathing Space regulations



Temporary and Permanent Recruitment

- Reduced spend through the framework
- Increase in ancillary staff cleaning
- Fewer mini-competitions
- No price increases
- Living Wage concerns



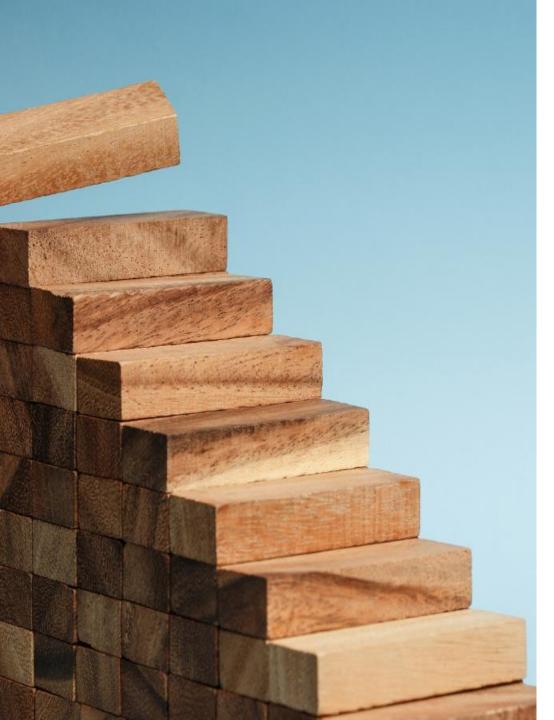
Legal Services

- Pandemic Influences
- Brexit
- Technology Gains



Impact of COVID-19

- Changes from the switch to online learning
- Tolerant categories
- Adapting categories
- Challenging categories



Tenders In Progress

- Legal Services
- Global Mobility Services

New Framework Agreement Investigations

• Marketing/Media Buying



Resources

Debt Respite Scheme Information

Framework Information:

Debt Recovery Services

Education Recruitment Advertising and Resourcing Services (National)

Legal Services (National)

Occupational Health and Wellbeing for Students and Staff

Temporary and Permanent (TAP) Recruitment Services